





# PROCUREMENT PRIORITIES FOR 2018–2021

Queensland Procurement Policy embedment and delivery

● Market-facing lever 
 ● Internal lever<sup>1</sup>
● Measurable impact<sup>2</sup>

Initiative	Sourcing	Queensland Procurement Policy		Due			
	In-market Procurement	Embed	Deliver	2018	2019	2020	2021
<b>Housing and Homelessness</b> <i>Programmed delivery of the Queensland Housing Strategy 2017–2027</i>	<b>Housing Construction Jobs Program (HCJP)</b> Finalise HCJP Expression of Interest process for small, medium and large-scale projects	E		●	●	●	●
	<b>Social Rentals Maintenance and Upgrade Program</b>	E		●	●	●	●
	<b>National Partnership on Remote Housing (Capital)</b>			●			
	<b>Youth Foyer Townsville and Gold Coast (Capital and Support)</b> Procurement of land and local suppliers to undertake Design and Construct of two youth foyers. Procurement of local suppliers to deliver support and tenancy management services.	E		●			
	<b>Queensland Housing Strategy Initiatives 2017 – 2027</b> Establish local Community Connections Partners (Hubs) in five locations. Source local suppliers to deliver homelessness initiatives to support vulnerable families and young people.	E		●	●		
	<b>Queensland Drug and Alcohol Court Program</b> Source local supplier to deliver support and asset and tenancy management of the Queensland Drug and Alcohol Court Program in Brisbane LGA.	E		●			
<b>Public Works and Asset Management</b>	<b>Building and Asset Services</b>	Partner with our customers to continue to manage their programs and projects to drive value for government and provide continuity of work for the building industry.	E		●	●	
		Continued to phase the implementation of a social procurement framework within PWAM and supporting documentation to enhance sustainable and strategic procurement practices and contribute to building stronger communities		●	●		
		Continue to implement a category management approach to procurement spend within PWAM:			●	●	
	<b>Government Employee Housing</b>	<ul style="list-style-type: none"> <li>BAS: Develop and produce effective category strategies (4 x category strategies).</li> <li>GEH: Deployment of FY 17/18 \$85.3M budgeted investment in maintenance, new residence construction and upgrades/improvements</li> </ul>	E		●		
<b>Accommodation Office</b>	<ul style="list-style-type: none"> <li>QGAO: Continue Stage 2 implementation of the Brisbane CBD and Fringe Area Office Accommodation Strategy 2015-2025</li> </ul>	I		●			
<b>General Goods and Services</b>	Implement long-term electricity strategy with focus on renewable energy	E		●			
	Review of the framework and model used to manage contingent workforce across government	I	●	●			
	Creation of a new whole-of-government professional services panel	E				●	
	Publishing of demand based data to departments to increase visibility on opportunities and outcomes to deliver savings and advance government procurement priorities	I				●	
	Increased SOA panel participation from Aboriginal and Torres Strait Islander businesses and localised service delivery options	E	●			●	
	Industry engagement action plan formalised for each HPW managed category	I		●	●		
	Creation of a new workplace health arrangement targeting modifiable health (mental and physical) risks factors at both the organisational and individual level, encouraging supportive environments and increased healthy behaviours across Queensland Government	I	●		●		

<sup>1</sup> Market activity driven by agreed sourcing strategy

<sup>2</sup> Actions to embed the Queensland Procurement Policy 2018, deliver the Queensland Government Procurement Strategy *Backing Queensland Jobs 2017 and Our Future State: Advancing Queensland's Priorities*.

# PROCUREMENT PRIORITIES FOR 2018–2021

**E** Market-facing lever **I** Internal lever **●** Measurable impact<sup>2</sup>

	Initiative	Sourcing	Queensland Procurement Policy		Due			
		In-market Procurement	Embed	Deliver	2018	2019	2020	2021
QFleet	Acquisition of motor vehicles commencing Q1 2018 to improve overall lifecycle/value for money considerations	<b>E</b>			●	●		
	Establish a standing offer arrangement for the provision of tyres and associated services	<b>E</b>			●	●		
	Establish plan to increase the number of electric vehicles in fleet	<b>I</b>		●	●			
	Working in partnership with the Department of Environment and Heritage Protection to develop and implement strategies to offset the overall fleet's greenhouse gas emissions	<b>I</b>		●	●			
	Prioritise relationships with local regional vehicle dealerships and authorised repairers (local buying focus)			●	●			
	Investigate feasibility of expanding the Government car-sharing model to a regional location	<b>I</b>			●			
	Continue to examine all levers to sustainably reduce vehicle operating costs whilst demonstrating good value for money as a commercialised business unit	<b>I</b>		●				
Chief Information Office	Expand opportunities within the ICT SME participation scheme	<b>I</b>	●		●			
	Examine new design and implementation models with Queensland Government Procurement and other stakeholders	<b>I</b>	●		●			
Queensland Shared Services	Conduct current state assessment of procurement capability (contract management and supplier relationship management)	<b>I</b>	●		●			
	Identify opportunities to aggregate common use ICT contracts	<b>I</b>	●		●			
Corporate Services	Streamline procurement through an online IT product catalogue, digital approvals, digital record keeping and automatic workflows	<b>I</b>	●	●	●			
	Implement an expanded IT vendor management framework to identify and support suppliers with opportunity and innovation	<b>I</b>	●	●	●			
	Improve forward planning through transparent reporting, capacity management and early engagement in both sourcing and contract management	<b>I</b>	●	●	●			
Sport and recreation	Commence integration of full time procurement resource into department to accelerate compliance with Queensland Procurement Policy	<b>I</b>	●		●			
Digital Technology and Services	Rationalise and simplify agreements to streamline procurement activities	<b>E</b>			●			
	Establish a WoG ICT Supplier Relationship Management framework	<b>I</b>	●		●			
	Define a consistent process for evaluating value for money in ICT procurements	<b>I</b>	●		●			
	Drive competition for monopolised ICT areas	<b>E</b>		●	●			
	Improve social procurement emphasis (e.g. SMEs and Indigenous suppliers)	<b>E</b>	●		●			
	Develop supply market for as-a-Service solutions	<b>E</b>			●	●		
	Review current policies and terms and conditions to enable efficient as-a-Service adoption	<b>I</b>	●		●			
Building Construction and Maintenance	Continue optimisation of Queensland Government Infrastructure Development process	<b>I</b>		●	●			
	Implement Building Contractors Category Plan	<b>E</b>		●	●			
	Develop Specialists Category Plan	<b>I</b>		●	●			
	Develop Property and Real Estate Services Category Plan	<b>I</b>		●	●			

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<sup>2</sup> Actions to embed the Queensland Procurement Policy 2018, deliver the Queensland Government Procurement Strategy *Backing Queensland Jobs 2017* and *Our Future State: Advancing Queensland's Priorities*.



# PERFORMANCE MANAGEMENT AND REPORTING FRAMEWORK

Implementation 2018–2021

Target measures  
 Horizon 1 metrics reported June 2018  
 Horizon 2 metrics to be reported 2019  
 Horizon 3 metrics to be reported 2020  
 Interim measures

All target measures formally reported at Horizon 4 2021. Interim measures no longer required.



Whole-of-Government Procurement Principles					
Principle 1 - Putting Queenslanders first when securing value for money	Principle 2 - Advancement of environmental and social objectives	Principle 3 - Integrity, probity and accountability	Principle 4 - Leaders in procurement practice	Principle 5 - Working together to achieve outcomes	Principle 6 - Governance and planning
Whole-of-Government Procurement Targets and Commitments					
<ul style="list-style-type: none"> <li>Job support: number of FTEs supported in Zones 1, 2 and 3 by addressable spend for significant procurement</li> <li>Number of Queensland FTEs supported by addressable spend (Zone 3)</li> <li>Proportion of addressable spend allocated to businesses in Zone 1, Zone 2 and Zone 3</li> <li>Proportion of significant procurements that include a Local Benefits test<sup>1</sup></li> <li>Opportunities for local supply chain: % of value of contracts awarded to businesses that are using contractors and manufacturers in Zones 1, 2 and 3 for significant procurement</li> <li>The proportion of the value of infrastructure projects worth \$100 million and above that is spent on using local contractors and manufacturers</li> <li>Opportunities for apprentices and trainees: number of new apprenticeships and traineeships supported in Zones 1, 2 and 3 by spend for significant procurement</li> <li>Number of Queensland traineeships and apprenticeships supported by addressable spend (Zone 3)</li> <li>Number of Queensland traineeships and apprenticeships on government projects</li> <li>Number of Queensland traineeships and apprenticeships on Queensland government construction and infrastructure projects</li> </ul>	<ul style="list-style-type: none"> <li>2.1 Aboriginal and Torres Strait Islanders : number of new Aboriginal and Torres Strait Islanders FTEs supported in Zones 1, 2 and 3 by addressable spend for significant procurement                             <ul style="list-style-type: none"> <li>2.1.1 Number of Aboriginal and Torres Strait Islander FTEs supported by addressable spend</li> <li>2.1.2 Proportion of addressable spend allocated to Aboriginal and Torres Strait Islander businesses</li> <li>2.1.3 Total spend with indigenous businesses and total number of indigenous businesses</li> </ul> </li> <li>2.2 Paper usage: % of paper products procured through arrangements that are Australian sourced and environmentally accredited</li> <li>2.3 Supply chains: number of Tier 1 contractors for significant procurement activities with a Supply Chain Decarbonisation plan in place</li> <li>2.4 Megawatts of solar photovoltaics installations in Queensland</li> <li>2.5 Proportion of Tier 1 suppliers in category arrangements that have, or are working towards, workplace policies for ending domestic and family violence                             <ul style="list-style-type: none"> <li>2.5.1 Proportion of departments that have, or are working towards workplace policies for ending domestic and family violence</li> <li>2.5.2 Proportion of departments and categories that include clauses relating to ending domestic and family violence in all contracts</li> </ul> </li> </ul>				

<sup>1</sup> Excludes Building Construction and Maintenance Category

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● Target measures    ◆ Interim measures  
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● Horizon 3 metrics to be reported 2020  
 All target measures formally reported at Horizon 4 2021. Interim measures no longer required.

Whole-of-Government Procurement Principles					
<b>Principle 1</b> - Putting Queenslanders first when securing value for money	<b>Principle 2</b> - Advancement of environmental and social objectives	<b>Principle 3</b> - Integrity, probity and accountability	<b>Principle 4</b> - Leaders in procurement practice	<b>Principle 5</b> - Working together to achieve outcomes	<b>Principle 6</b> - Governance and planning
Whole-of-Government Delivering Procurement Outcomes					
<p><b>1.4</b> Benefits: realised benefits by category</p> <p><b>1.5</b> Return on investment (ROI): procurement ROI for realised benefits by agency</p> <p><b>1.6</b> Case studies: key agency/category value, quality and innovation outcomes (non-cost related)</p>	<p><b>2.6</b> Key agency and category procurement function supporting economic, social and environmental outcomes (Case study)</p> <p><b>2.7</b> Social spend: % of total agency procurement spend with social enterprises</p>	<p><b>3.1</b> Case studies: significant agency and category procurement risks</p> <p><b>3.2</b> Number of complaints for each agency regarding procurement process resulting in procurement practice improvement</p>	<p><b>4.1</b> Customer satisfaction: composite score from <i>Queensland Government Procurement Survey (QGPS)</i></p> <p><b>4.1</b> Staff satisfaction: composite score (for procurement professionals that directly support function) from QGPS</p> <p><b>4.2.1</b> Proportion of relevant agencies with a rating of 'mature' or above by an independent procurement diagnostic tool</p> <p><b>4.3.1</b> Average time from tender release to tender award by category and contract value</p>	<p><b>5.1</b> Category strategy leakage: % of total procurement spend with off-contract suppliers per category</p> <p><b>5.2</b> Procurement collaboration: # of significant procurement processes led by categories where formal advice was given by procurement services about sourcing and delivery</p>	<p><b>6.1</b> Supplier satisfaction: composite score of supplier satisfaction with procurement function from QGPS</p> <p><b>6.2</b> Procurement planning: % of total category spend published in the <i>Consolidated Forward Procurement Pipeline</i></p>
Whole-of-Government Baseline Data					
<b>B.1</b> Whole-of-Government procurement spend by category, by region	<b>B.2</b> % of Government procurement spend per supplier size	<b>B.3</b> # of FTEs in Government procurement workforce (directly support function)	<b>B.4</b> Cost of FTEs in Government procurement workforce (directly support function)		
Risks					
The department manages risk under an integrated performance management framework. The areas of focus for managing risk to the procurement system are: capability, technology, commercial sustainability and ensuring resources are aligned to strategic objectives.					

Target measures to be progressively implemented by 2021. Horizon 2–Horizon 4 metrics are subject to consultation. Actual measure and target reporting timeframes may change.

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