

BUY Queensland in action

Brisbane's Impact Office Supplies created three new full-time equivalent roles, thanks to an increase in business after becoming a supplier to the Queensland Government.

New job opportunities at Queensland's largest independent business-to-business office supplier show the big impact the *Buy Queensland* procurement approach can have on Queensland businesses.

Group Sales Manager, Paul Tonks, said *Buy Queensland* had given Impact Office Supplies the chance to compete against national and multinational companies.

"*Buy Queensland* means a lot for us," Paul said.

"It has given us the opportunity to compete with a lot of larger organisations, multinationals and large national companies, so the investment in this initiative is very meaningful for us."

Paul said their business supplies to several Queensland Government departments, including Police, Health, TAFE and Fire and Emergency Services.

"The benefit of having a contract with the Queensland Government is enormous and we now feel we are 'in the tent' to do business, where previously we were outside," Paul said.

Established 16 years ago with only a handful of employees, the 100 per cent Queensland-owned business employs 73 Queenslanders and has offices and warehouses in Brisbane, the Sunshine Coast and Gold Coast.

Impact Office Supplies won the Putting Queenslanders First Award, city category, along with a Highly Commended Award in the medium or large business category at the 2019 *Buy Queensland* Supplier Awards.



"Buy Queensland means a lot for us. It has given us the opportunity to compete with a lot of larger organisations."

— Paul, Impact Office Supplies.

Buy Queensland approach ensures that when we spend government money, we are:

- ✓ supporting Queensland jobs
- ✓ engaging ethical businesses
- ✓ ensuring better outcomes.



\$18 billion

approximately invested with more than **33,000** Queensland businesses engaged to supply to the Queensland Government

Reported figures: for period 1 September 2017 to 30 June 2019

Note: Corporate Card data (1 September 2017 to 30 June 2019) and One School data (1 September 2017 to 30 June 2019) is not included in the above procurement spend data

qld.gov.au/buyqueensland

13 QGOV (13 74 68)

betterprocurement@hpw.qld.gov.au



Queensland
Government