

# Buy Queensland 2023

Buyer Webinar

23 June 2023

Queensland

Good jobs  
Better services  
Great lifestyle



Queensland  
Government

# Agenda

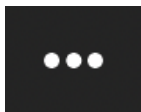
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- How to get the most out of today's webinar
- *Buy Queensland 2023* (BQ 23)
- Queensland's procurement framework
- Strategic direction
- What has changed, and what is new
- BQ 23 implementation program
- More information and support
- Q&A with the panel

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# Buy Queensland 2023 (BQ 23)

- Commenced on 1 June 2023.
- Easier for buyer and suppliers.
- Nation-leading approach to government procurement - enjoys strong stakeholder support.
- Evolved and consolidated strategy and policy to better harness value for money, leave a positive legacy from *Brisbane 2032*, and back targets and other government policy.
- Three-year implementation program involving improvements to guidance, practice and processes.



# Queensland's procurement framework

## STRATEGY

Queensland Procurement Strategy 2023 –  
Jobs, Economy, Legacy, Confidence

## POLICY

Queensland Procurement Policy 2023

Guidance, tools and templates

Procurement-related policies, targets and commitments

## OPERATIONAL

Agency procurement procedures, category plans, agency  
procurement plans, significant procurement plans

## PERFORMANCE AND REPORTING

Queensland Procurement Policy Analytics Framework

Queensland Procurement Statement

# Strategic direction

## Outcomes



### **JOBS**

Quality local jobs



### **ECONOMY**

Thriving, resilient and decarbonised economy



### **LEGACY**

Responsible intergenerational value



### **CONFIDENCE**

Trust in procurement

## Strategic objectives

Leverage procurement power to back local suppliers and stimulate jobs growth, skills development and manufacturing

Use procurement to drive sustainable economic growth, encourage innovation and increase supplier diversity

Deliver today and invest in tomorrow through responsible public procurement choices

Deliver excellent outcomes through leading procurement policy and practice

# What has changed, and what is new



## Enhanced

Easier to understand strategy and policy

Easier to drive local outcomes

Continuing support for ethical suppliers

Focusing on driving innovation and flexibility

Improving agency coordination and reducing duplication



## New

Introducing Supply Chains of State Significance

Driving intergenerational value from major projects

Elevating profile of environment in procurement

Focusing on making it easier for suppliers

Evolving our procurement capability

Behavioural expectations for buyers clearly expressed

# BQ 23 implementation program



## BQ 23 Implementation Plan



### Extensive

Over 30 deliverables driving significant change to practices and processes



### Governed

Program overseen at senior levels, with ongoing industry and union consultation.

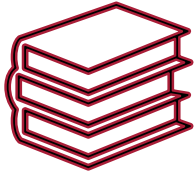


### Embed change

3 year program driving change from top down, and bottom up



# More information and support



**Access** resources on BQ 23 through [www.epw.qld.gov.au/about/strategy/buy-qld](http://www.epw.qld.gov.au/about/strategy/buy-qld), including the Buyer Companion Guide to the QPP 2023



**Check** your email inbox for updates on BQ 23 (e.g. eNewsletters).



**Contact** the *Buy Queensland 2023* Implementation Program Team at [QGP-BQ23@epw.qld.gov.au](mailto:QGP-BQ23@epw.qld.gov.au)

# Q&A with the panel

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**Sharon Bailey**  
Deputy Director-General  
Queensland Government Procurement  
Department of Energy and Public  
Works



**Dominique Lamb**  
Queensland Small Business  
Commissioner



**Glen Mann**  
Chief Procurement Officer  
Queensland Health